

Ariba Buying

Today companies are forced to do more and faster, with fewer resources. Especially the current pandemic has created a new normality in which cost, risk and resource (liquidity) minimization are absolutely essential for a company's success.

For this reason, many companies currently are digitizing their business processes and looking for IT systems to drive compliance with purchasing guidelines, because in most of the cases half of the negotiated savings are usually not realized.

As a result, many companies come across SAP® Ariba® Buying when they want to maximize the efficiency of their front-end procurement process.

Ariba® Buying is typically implemented over a period of 14 weeks, using the SNAP project method developed specifically for Ariba® Buying. This shows that the implementation of Ariba® Buying is not insignificant and starts at about 100 TEUR.

IT projects involve a high risk with often incalculable costs. According to the Graz University of Technology, there is a study by Gartner in which 25% of IT projects are over budget.

In 11% of IT projects the budget is being overdrawn by more than 300%.

CNT CAB-Package

CNT offers Ariba® Buying out-of-the-box with the **CAB**-Package. The **CAB**-Package is a standardized Ariba® Buying solution at a fixed price of

39,990 EUR, excluding the SAP license fees and including SAP integration into your SAP system.

Implementation costs are reduced by almost 2/3 with the CAB-Package. This is achieved, among other things, by automating the setup steps. Your SAP Ariba Buying solution is delivered based on best-in-class processes and CNT's great experience.

By optimizing the purchasing process through the introduction of SAP Ariba Buying with the **CAB**-Package, a positive contribution is achieved quickly. Your company gains more control over the costs and risks in the purchasing processes and benefits from the following advantages:

- Reduction of purchasing cycles by 50%
- Reduction of delivery costs by 10%
- Decrease in processing costs by 25 to 60%.

In total, the use of electronic procurement generates savings that have a positive effect on the earnings of your company.

CAB-Package Process

Your company will receive an electronic form in which the necessary data for system configuration are requested. In this form you can combine your purchasing solution from several options. The system will then be configured by the CNT team according to your provided selections in the form and handed over to you for testing.

Of course, you will also receive training and the necessary accompanying documentation.

Deliverables

The processes of the **CAB**-Package are defined based on best-in-class organizations.

Roles

Authorizations and important functions for purchasing are predefined and can be used straightaway.

Catalogues

Catalogues from suppliers are available for various product groups.

Documentation

Documents for training and administration are provided as part of the package.

Go-Live

The system is ready for use in just a few days after deployment.

Integration

The system is connected to your SAP system.

Sustainable

The **CAB**-Package can be easily extended with additional packages at any time. And so, it can be quickly adapted to the changing needs of the company.

Technology

The **CAB**-Package is based on the SAP® Ariba® Buying SNAP package. Ariba® Buying guides the user intuitively on PC or mobile devices through the SAP best practice

processes. Settings and workflows are predefined. Selected catalogues are ready for immediate use.

Pros and Cons

The advantages of the CNT **CAB**-Package are obvious:

- Fixed price project at a small part of the usual costs.
- The effort for the company and its employees is significantly reduced.
- Minimal risk during implementation and rapid operational readiness through preconfigured and automated content, such as supplier catalogues.
- Can be easily extended with increasing business requirements.
- Rapid positive impact on the company's operations.

These advantages are achieved through a high degree of standardization and the reduction of complexity. Therefore, the **CAB**-Package, in its basic version, does not include the full possible range of functions of Ariba® Buying.

