



# Template and Global Rollouts

## Key Achievement

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The key achievement of the project was the implementation of a global ERP system that supports the Andritz group to organize their business activities more effective, flexible, quicker and accurate.

The international orientation of the company was driving the global rollout of the ERP system in about 30 subsidiaries. The goal was reached with the implementation of the following SAP components:

SAP ERP

SAP PLM/ DMS

## Rollout Hand in Hand

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With subsidiaries in about 30 countries with cultural differences and evolved processes the roll out of a template is a specific challenge. The selected roll out procedure for the Andritz group was to have a close cooperation between the employees of the dedicated site and the staff of CNT Management Consulting. That enables on the one hand the consideration of local conditions and on the other hand the streamlined organization and realization of the project.

Local Key users at the site assisted the users with the implementation what leads to a higher acceptance of the system within the country. The interactive training platform „SAP Tutor“ supports the training of the users. At the same time they are able to make a virtual tour through SAP functions over the intranet portal. A major rollout success factor is the training of the employees.

## Project Objectives

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- Creation of a global ERP template
- Replacement of 16 different ERP systems
- Standardized rollout and implementation procedure
- Globalization of business processes
- Global networking of all processes and sites

## Initial Situation

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As worldwide acting technological company with subsidiaries around the globe it was necessary for the Andritz group to implement standardized SAP solutions and processes. With 16 different ERP systems in the various sites it was no longer possible to resist the grown challenges for harmonized processes, networked cooperation and the need for easy business process support. It was goal to strengthen the competitiveness of the company with the implementation of a global ERP system.

## Solution – ERP Template

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A global SAP ERP system was implemented reflecting the requirements of the Andritz group. With help of the system resources can be utilized globally and can be integrated into the logistical and financial processes of the company.

Among other things the SAP DMS (Document Management System) is used that allows a global access to engineering documents as well as the technical documentation. The documents that are an important basis for the plant engineering are also integrated into the operative processes.

The procedures of the Andritz group have been harmonized which is reflected for example within the purchasing, accounting and controlling sector.

The CNT Management Consulting GmbH pursues the target to implement SAP solutions where they are needed and have a contribution for the business success .

*„With the new customized solution ASAP (Andritz towards global SAP) for a ERP business processes across the company we are well prepared for the competition“*

Christoph Galik, Head of Application Services ERP / ASAP  
Program Manager, Andritz AG

## Client

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Name: Andritz AG  
Location: Graz  
Industry: Mechanical- and plant engineering  
Revenue: MEUR 5.177 (2012)  
Employees: rd. 23.700 worldwide  
Website: [www.andritz.com](http://www.andritz.com)

The ANDRITZ GROUP based in Graz, Austria is one of the worldwide leading suppliers for plants, equipment and services for hydroelectric power stations, the paper and pulp industry, the metalworking industry and the steel industry, the local and industrial solid-liquid separation as well as the production of animal feed and biomass pellets.

## Benefits

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- Higher effectiveness through global resource planning
- Centralization of functions (e.g. accounting)
- Reduction of stock
- Automation of business processes
- Reduction of costs and risks of IT-systems
- Improvement of customer service

## Why CNT

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The CNT Management Consulting GmbH was selected as implementation partner, as it has high expertise with the implementation of customized SAP solutions. Furthermore the existing industrial specific know-how played an important role for the selection. The experience could be used to implement best practices from the mechanical and plant engineering within the Andritz group.

The international coordination and execution of projects as well as the globalization of SAP systems and the dedicated business processes require the right skills and the needed knowledge of which the CNT employees possess.

## CNT Input and Contribution

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- Creation of blueprint for the ERP template
- Cooperative development of the ERP system
- Implementation of ERP template
- Support with the harmonization of business processes
- Support of global rollouts
- Implementation of best practice scenarios of plant engineering
- Mapping of process map into ERP processes
- Creation of a method and a guideline for implementation and rollout of ERP template

## Contact CNT

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